

JAYPEE UNIVERSITY OF INFORMATION TECHNOLOGY, WAKNAGHAT

TEST -1 EXAMINATION- MARCH-2023

COURSE CODE (CREDITS): 21B11HS211

MAX. MARKS: 15

COURSE NAME: Life Skills and Effective Communication

COURSE INSTRUCTORS: Dr Tanu & Dr Deler

MAX. TIME: 1 Hour

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*Note: All questions are compulsory. Marks are indicated against each question in square brackets. Attempt questions in sequence.*

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Q. 1 Maslow's Hierarchy of Needs theory comprises of a five-tier model of human needs, often depicted as hierarchical levels within a pyramid. It emphasizes that needs lower down in the hierarchy must be satisfied before individuals can attend to higher needs. Considering the above mentioned statement, describe the various aspects of Maslow's hierarchy of needs theory. (5) [CO2]

Q. 2 While MBTI assessment may be a good method of self-understanding, however many in the scientific community advise caution in its use and advice the adoption of the Big Five Model instead. In view of the given statement, describe the relevance of Big Five Model in personality testing. (5) [CO1]

Q. 3 (i) Goal-setting theory of motivation states that goal setting is essentially linked to task performance; and specific and challenging goals combined with appropriate feedback contribute to higher and better task performance. State your opinions regarding the effectiveness of Goal-setting theory in improving the productivity/effectiveness in an organization. (2) [CO2]

(ii) The five major personality attributes that influence organizational behavior are Locus of Control, Machiavellianism, Self-Esteem, Self-Monitoring and Risk Taking. Describe the role of any of these three attributes on individuals' behavior inside an organization. (3) [CO1]